

Natalie West

Counsel

✉ WEST@WTOTRIAL.COM

☎ 303.244.1918



Named to The
American Lawyer's
"Litigators of the
Week"

Twice Named to
Law360's "Legal
Lions of the Week"

Natalie West represents sophisticated clients in complex commercial disputes. She regularly serves as the lead brief writer in antitrust cases, employment and consumer class actions, and appellate matters. Natalie's recent highlights include briefing a \$2.1 billion antitrust and labor class action, drafting and winning summary judgment against the named plaintiff in an FLSA collective action, and winning a motion to dismiss a federal antitrust action in New Mexico.

Prior to joining WTO in 2014, Natalie worked in the trial group at Davis Graham & Stubbs and as a litigation associate in the Dallas office of Vinson & Elkins. She also served as a law clerk for The Honorable David C. Godbey of the U.S. District Court for the Northern District of Texas.

Natalie graduated with high honors from the University of Texas School of Law, where she served as a member of the Texas Law Review and was elected to the Order of the Coif. As an undergraduate at American University, she interned in Senator Edward M. Kennedy's press office and in the U.S. Department of Justice.

Natalie's personal interests include film and theater, supporting animal rescue organizations, Irish history, and the Houston Astros.

Credentials

Education

University of Texas School of Law, J.D., Order of the Coif, 2006; *Texas Law Review*, Member

American University, B.A., *summa cum laude*, 2000; Political Science

GOVERNMENT SERVICE

Law Clerk to The Honorable David C. Godbey, U.S. District Court for the Northern District of Texas

LEGAL MEMBERSHIPS

Colorado Bar Association

Colorado Women's Bar Association

BAR AND ADMISSIONS

Colorado

Texas (Inactive)

OTHER EXPERIENCE

Davis Graham & Stubbs LLP

Vinson & Elkins LLP

Houston Volunteer Lawyers Program, Inc.

COMMUNITY ACTIVITY

SeriesFest

Board of Directors

Denver Film Society

Board of Directors, 2014-2017

ARTICLES AND PRESENTATIONS

"DOJ, FTC Announce Expedited Antitrust Review and Guidance Procedure for Collaborative Efforts Aimed at Responding to COVID-19 Pandemic."

Practices

[Antitrust](#)

[Appellate](#)

[Class Actions](#)

[Commercial Litigation](#)

[Employment/Class Actions](#)

Cases

Representing the Southeastern Conference in certified and putative class actions across the country against the NCAA and its five major athletic conferences regarding student-athlete benefits.

Obtained decertification of an FLSA conditional collective that had been certified before we took over the case. After the decertification decision was issued, lawyers for the plaintiffs conceded that another pending nationwide case—which we also were defending—should be decertified as well.

Representing a leading ski resort company in two putative antitrust class actions alleging antitrust violations in connection with the pricing of ski passes.

Won case-ending summary judgment for an international shipping company in a multi-plaintiff, putative joint employment case in state court in California. The plaintiffs sought overtime, meal and rest breaks, minimum wage, and other damages.

Won a \$16.3 million arbitration award for a multistate cannabis operator in a Florida franchise dispute involving lost royalties and right-of-first-refusal issues.

On the eve of trial, obtained a settlement for a leading nationwide insurer facing a novel antitrust challenge to its method of handling property damage claims.

Successfully represented one of the nation's largest grocery and foodservice distributors as a direct action plaintiff in antitrust litigation concerning broiler chickens.

Helped to successfully negotiate a class settlement—for 2.5% of the claimed damages—for a major utility provider and its subsidiary in a 15-year-old putative antitrust class action in Colorado federal court.

Won summary judgment for an international shipping company in a putative joint employment class action in federal court in Colorado.

Won a Montana Supreme Court victory for a health system in a putative consumer class action that challenged its policy of issuing refunds in the form of pre-paid debit cards. The victory affirmed our prior summary judgment win and defeated the plaintiff's new claims on appeal.

As lead trial counsel for a natural gas company, settled a \$2 billion putative antitrust class action alleging wholesale price manipulation for a small fraction of the demand after persuading the Seventh Circuit to vacate class certification.

Represented a nonprofit film society as a plaintiff in a circuit-dealing monopoly case against the nation's largest exhibitor of specialty films.

Serve as national coordinating counsel to a major transportation company in FLSA collective action and individual and class wage and hour claims.

Successfully represented multiple defendants in a \$2 billion federal antitrust and labor class action challenging the au pair exchange program administered by the Department of State. After four years of litigation, and just two months before trial, we helped to negotiate settlement for the defense group, resulting in defendants paying only 3% of the demand.

Successfully opposed conditional certification of an FLSA collective action and won summary judgment against the named plaintiff.

Won a defense verdict for a national carrier in a bad faith jury trial in which the plaintiff claimed the insurer must pay for a special run of bricks in order to fully repair the plaintiff's home. A 12-member jury unanimously rejected the plaintiff's claims, agreeing that our client had acted in good faith. We also won the Tenth Circuit appeal.

Won a motion to dismiss a federal antitrust action for a New Mexico healthcare trade association accused of conspiring to exclude healthcare providers from market.

Obtained summary judgment for USAA against a putative class action alleging that USAA's time limitation on Med-Pay benefits violated Colorado law and that USAA failed to disclose the time limitation.

Defeated class certification amid allegations that two million Whirlpool-made ovens were prone to overheat. Disqualified the plaintiffs' expert witness and successfully argued that the claims were overly broad and the plaintiffs' purported theories for failure were too many to achieve certification.

Won summary judgment for a major ski resort as a plaintiff in a contract dispute involving a wireless infrastructure contractor.

Defeated putative class claims for bad faith and consumer protection act claims related to time limits for medical payments coverage.
